

A BIT ABOUT NOTION

Notion are global experts in Executive Coaching, Operational Coaching and Coaching Skills Training through to post graduate level qualifications. Formed in 2000, we have spent the last 17 years committed to helping organisations “change momentum”.

All our work is focused on helping clients achieve a fantastic Return on Investment (ROI).

We are coaching specialists



- **Cultural Change Consultancy** - helping organisations to embed Operational Coaching and an ‘enquiry led approach’ (ELA) throughout their leadership and management teams to leverage commercial performance.
- **Coaching Skills Programmes** - helping Leaders and Managers change the way they engage with their teams every day through to developing formal highly skilled accredited Internal Coaches for your organisation (through to ILM7).
- **Executive Coaching** and **Team Coaching**
- **Coaching Supervision** and **CPD** programmes for your internal Coaches

We are focused on delivering a ROI

It is our belief that coaching should not be an indulgence, perhaps offered to the few and written off as personal development, but a sensible and commercially effective way of **driving organisational performance** and bottom line results. Most importantly, every programme should be **measurable** against pre agreed performance objectives. We are proud that all of our programmes deliver an ROI from **5 to over 100 times the original investment**.



We are global experts, having worked in over 30 countries



As an organisation we are **experts in our field** and passionate about what we do. We have worked with **leading organisations** in over 30 countries. We have **extensive resources** and considerable consultancy and training experience, and can construct and administer Coaching and Leadership Development programmes of any scale across the **UK and Internationally**.

We design your programmes to ensure long-term sustainability



It’s not just that we deliver **excellent coaching**; what makes us different is that we continually strive to ensure that any interaction has a focus on sustainability. Our programmes are all bespoke and often start with a consultative process. We work out exactly what you need us to deliver and design the programme that is going to land within your organisation. That might even include doing some up front design work with you so that what is designed will be sustainable after we have left.

What our Client’s say...

“Attending the course has been a thought provoking and overall awesome experience. It will have a positive impact on almost all aspects of my role - and will come into play in every discussion I have moving forward, with my key stakeholders and senior leaders”



“Notion’s knowledge and level of professionalism is outstanding. They design and deliver products to an exceptionally high standard. The emphasis they place on ROI means they have provided solutions that are effective, business focused and measurable. They have been fantastic to work with.”



“This has been the most rewarding course that I have ever attended since I joined the company. Very useful!”



“This is certainly one of the most useful pieces of training I have undertaken in the last 20 years. It is the single piece of training most likely to have an impact on the performance of me and my teams”



Some of our other Clients



Some Examples of ROI

Notion trained 45 internal coaches with the **UK's largest operator of restaurants, pubs and bars**. The financial ROI is **37 times** the original investment. Benefits of £6 million have already been captured by the business.

Notion worked with a **UK and European Passenger Transport Company** and trained 6 internal coaches and 200 Manager as Coaches. ROI has already been verified at **5 times the original investment**, delivering a direct benefit of £500,000 to the business a few months into the programme.

Notion worked with a **leading global property company**, where, whilst not a specific focus of the programme, the ROI already stands at **59 times** the original investment, a benefit of €1.5m

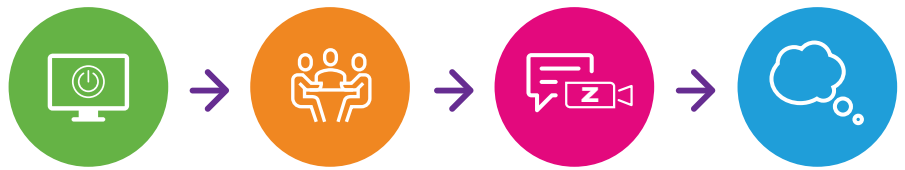
Notion delivered a programme focusing on senior leadership in a **leading global IT and business consultancy organisation**. The programme has delivered an immediate ROI of **99 times** the original investment, resulting in an immediate project win of \$2million.



Our team is made up of world class Coaches and Tutors

We pride ourselves in offering only the world's top Executive Coaches and Tutors (each leaders in their respective fields). Last time we recruited, we selected only 2 out of 80 coaches who described themselves as 'world class'! Each Coach was put through an onerous selection process and has been chosen for the experience that they can bring to bear supporting our clients to improve their commercial performance, achieve business growth and manage change within their organisations.

Our workshops focus on really embedding the skills



Induction & Pre Work

The Workshop

Follow Up Coaching Sessions

Reflective Survey

Our training and workshop programmes are highly experiential and include a strong degree of **coaching content** within them i.e. they are not lecture based and the delegates will be expected to **actively participate in the day**. They are in fact 'far more than simple workshops' as they all include **sustainability programmes** to embed learning post the workshop itself. All workshops are designed to incorporate your specific organisational language, case studies and live examples from within **your organisation**.



Notion, as well as being part of the Association of Coaching, is an ILM Approved centre and we can deliver training up to ILM Level 7. ILM is recognised in 8 regions globally and provides leadership, management and coaching qualifications.



We do all the heavy lifting and make you look good

With a dedicated support structure in place we take away from you as much of the work as possible. Once you engage with us the idea is you have to do very little and we do all the heavy lifting to manage any programme or any coaching delivery.

Our goal is to 'wow' you and make you look like a 'Star' in your organisation!



We work with leading organisations across many sectors

Across our team of senior professionals we have:

- Worked with over **5,000 organisations**
- Trained and coached over **110,000 senior managers**
- Worked with senior leaders within just about **every sector and industry** and **different types and sizes of organisations** from FTSE companies, to Downing Street to a 'Dragon' from the Den
- Delivered specific coach training for over **1000 Coaches**

NOTION

Notion
12 Hamilton Terrace
Leamington Spa
Warwickshire
CV32 4LY

T: +44 1926 889 885
E: info@notionltd.com

Call Us Now
+44 (0)1926 889 885

BusinessCoaching.co.uk